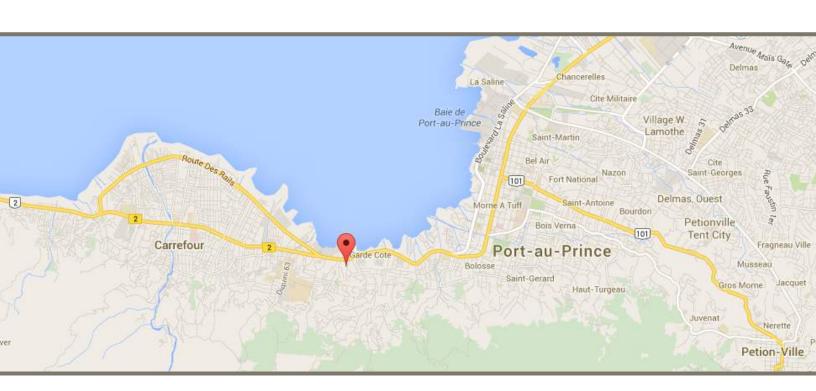


TABLE OF APPENDICES

- A Map
- B Preliminary Architectural Plan
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- D 3-Year Projections
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ROUTE DE CARREFOUR 605 369 ENTRY 563 KITCHEN POS GARAGE 852 STORAGE DECK EVENT SPACE/ BEL REV COURTYARD KIDS PLAY AREA 597 OFFICE 152 DECK · · GENERATOR 244 244 COMPUTER LAB •

BEFORE...





CI

AFTER.





C2

BEL REV: 3-Year Projections

	TOTAL	% OF GROSS REV	MONTHLY AVG	
		100000000	25 505 25	
TOTAL REVENUE	\$80,000.00	100.00%	\$6,666.67	
TOTAL COGS	\$20,000.00	25.00%	\$1,666.67	
GROSS PROFIT	\$60,000.00	75.00%	\$5,000.00	
OPERATIONAL COSTS				
Payroll	\$34,800.00	43.50%	\$2,900.00	
Rent & Utilities	\$15,000.00	18.75%	\$1,250.00	
Operating Expenses - Other	\$7,000.00	8.75%	\$583.33	
G & A Expenses	\$1,000.00	1.25%	\$83.33	
TOTAL OPERATIONAL COSTS	\$57,800.00	72.25%	\$4,816.67	
NET INCOME	\$2,200.00	2.75%	\$183.33	

	TOTAL	% OF GROSS REV	MONTHLY AVG	
TOTAL REVENUE	\$84,000.00	100.00%	\$7,000.00	
TOTAL COGS	\$21,000.00	25.00%	\$1,750.00	
GROSS PROFIT	\$63,000.00	75.00%	\$5,250.00	
OPERATIONAL COSTS				
Payroll	\$35,670.00	42.46%	\$2,972.50	
Rent & Utilities	\$15,000.00	17.86%	\$1,250.00	
Operating Expenses - Other	\$7,175.00	8.54%	\$597.92	
G & A Expenses	\$1,025.00	1.22%	\$85.42	
TOTAL OPERATIONAL COSTS	\$58,870.00	70.08%	\$4,905.83	
NET INCOME	\$4,130.00	4.92%	\$344.17	

	TOTAL	% OF GROSS REV	MONTHLY AVO	
TOTAL REVENUE	\$90,720.00	100.00%	\$7,560.00	
TOTAL COGS	\$22,680.00	25.00%	\$1,890.00	
GROSS PROFIT	\$68,040.00	75.00%	\$5,670.00	
OPERATIONAL COSTS				
Payroll	\$37,453.50	41.28%	\$3,121.13	
Rent & Utilities	\$15,000.00	16.53%	\$1,250.00	
Operating Expenses - Other	\$7,949.90	8.76%	\$662.49	
G & A Expenses	\$1,107.00	1.22%	\$92.25	
TOTAL OPERATIONAL COSTS	\$61,510.40	67.80%	\$5,125.87	
NET INCOME	\$6,529.60	7.20%	\$544.13	

BEL REV: Capitalization & Startup Budget

	NEEDED	SECURED	TOTAL
CONSTRUCTION		and the control of th	
Architectural Fees	20,100	15,100	5,000
Structural Engineer Fees	4,393	0	4,393
Build-Out (plumbing, electric, insulation, etc est. \$70/sq ft x			
600 sq ft)	42,000	8,000	34,000
Solar Panels (parts and installation)	15,000	15,000	0
Exterior/interior signage	5,000	5,000	0
Furniture, cabinetry, flooring, fixtures	32,000	25,931	6,069
Other (fees, supplies, incidentals)	2,000	0	2,000
Total Construction	\$120,493	\$69,031	\$51,462
OPERATIONAL SET-UP			
Generator, inverter, batteries	4,450	3,750	700
Kitchen Equipment/Appliances	10,000	0	10,000
Ice Cream Equipment	28,000	14,000	14,000
Cutlery, cooking supplies, misc kitchen items	2,000	0	2,000
Point of Sale System (Surtabs)	1,200	0	1,200
Opening inventory (ingredients, supplies)	2,000	0	2,000
Uniforms	800	o	800
Computer Lab Equipment	5,000	5,000	0
Total Capital Equipment	\$53,450	\$22,750	\$30,700
ADMINISTRATIVE SET-UP	222	20	
Office Supplies	350	0	350
Computers (2), Printer/Scanner	1,500	0	1500
Internet access equipment	200	0	200
Misc office equipment (safe, file cabinet, surge protector, etc)	700	0	700
Quickbooks Software	140	0	140
Printing	150	0	150
Business Registration Fees	2,500	0	2500
Total Administrative Start-Up	\$5,540	\$0	\$5,540
PERSONNEL			
Executive Project Manager Salary	35,000	0	35,000
Operations Project Manager Salary	35,000	0	35,000
Per Diem for trainees (\$10/day x 35 trainees x 8 days)	2,800	0	2,800
Training salary for employees (\$150/mo x 2 mo x 10 emp)	3,000	0	3,000
Professional Training Staff (travel and fees)	7,500	7,500	0
International Travel for Project Managers (8 round trips)	8,000	5,000	3,000
Local meals and transporation for Project Managers	3,200	0	3,200
Total Personnel	\$94,500	\$12,500	\$82,000
OTHER*			
Shipping (4 containers x \$3000/container)	12,000	12,000	0
Marketing	2,000	0	2,000
Contingency Fund	10,000	0	10,000
Start-up Reserve Capital	6,000	0	6,000
Total Other	\$30,000	\$12,000	\$18,000
Г	NEEDED	SECURED	TOTAL
TOTAL	\$303,983	\$116,281	TOTAL \$187,702
less unrestricted cash on hand	4505,705	\$18,000	\$169,702